

**South Natomas TMA™
Board of Directors Meeting
Wednesday, December 9, 2020
Meeting Minutes**

I. Call to Order

SNTMA President Bill Vanderslice called the meeting to order via telephonic conference call at approximately 8:00AM on Wednesday, December 9, 2020 in Sacramento, CA. Attending were Eduardo Cavazos, Martin Christian, Jennifer Elwood, David Pavolko, Lupita Ruiz, Bill Vanderslice and SNTMA staff Stephanie Merten and Jason Vitaich.

II. Approval of Previous Meeting's Minutes

A motion was made to approve the November 11, 2020 SNTMA Board Meeting Minutes. The motion was moved by David Pavolko, seconded by Eduardo Cavazos. The motion passed unanimously, 6:0.

III. New Business

A motion was made to approve the Third Quarter 2020 SNTMA Financials (See attachment "A"). The motion was made by Eduardo Cavazos, seconded by Bill Vanderslice. The motion passed unanimously, 6:0.

A motion was made to approve writing off the following outstanding member companies' dues as uncollectible:

California Human Development	\$ 4,275.60
Californians For Quality Early Learning	\$ 2,325
Carlson, Barbee & Gibson (CB &G)	\$225
EKI Environment & Water, Inc.	\$900
Mott MacDonald	\$1,470
Quorum Technologies	\$ 450
Sac Region Comm To End Homelessness	\$2,325
Target Excellence	\$ 900

The motion was made by Eduardo Cavazos, seconded by Martin Christian. The motion passed unanimously, 6:0.

Executive Director Jason Vitaich delivered the following report:

- 2020 dues collection is going well overall, with over 90% of budgeted membership having been collected as of November.

Stephanie Merten delivered the following Membership Report:

- **Commuter Club**
 - Continuing to identify enhancements

- **Campaigns and events promoted through the Commuter Club (November)**
 - 11.23.2020 Programs and Benefits email to all member companies

- **Programs - November**
 - 50 Telecommute subsidies awarded for the month of November
 - 12 carpool subsidies awarded for the month of November
 - 4 Low Emissions subsidies awarded for the month of November
 - 1 Transit subsidy awarded for the month of November
 - 1 Walk subsidy awarded for the month of November
 - 1 Residential Car Charging Station subsidy awarded for the month of November
 - Monthly Facebook Contest entry six entries/six people sent 1 iTunes and 5 Amazon gift cards
 - 484 Facebook “Likes” – 504 followers

- **Meetings**
 - None

- **December Activities**
 - 12.1.2020 - Meeting Metro Park Interchange Project
 - Mail/email November subsidies, Facebook monthly prizes, weekly Amazon drawing gift cards, Facebook “like” winner
 - Email Q4 \$10 Amazon gift cards to Trip Diary keepers
 - Email End of Year thank you to Commute Coordinators
 - 2021 Q1 Virtual Discussion
 - Update Program Flyers
 - 2021 Invoices
 - Annual Meeting via Zoom for March 10, 2021 – Jess Avila/Caltrans - Keynote Speaker
 - (Once shelter in place is lifted) Deliver 2019 Awards for Most Miles by Alternative Commute Mode

IV. Adjourn

The meeting adjourned at approximately 8:40AM. The next SNTMA Board meeting is scheduled for Wednesday, January 13th, 2021 at 8:00 AM via teleconference in Sacramento, CA.

Respectfully submitted,

Bill Vanderslice
SNTMA President

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
Statement of Financial Position
 As of September 30, 2020

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Sep 30, 20
ASSETS	
Current Assets	
Checking/Savings	
10100 · Checking - River City Bank	70,179.62
10200 · Liquid CD - River City Bank	258,550.14
10400 · PayPal	6,851.88
Total Checking/Savings	335,581.64
Accounts Receivable	
11000 · Accounts Receivable	81,758.10
Total Accounts Receivable	81,758.10
Other Current Assets	
12505 · Employee Cash Advance	25.88
12501 · Prepaid Rent	730.72
12999 · Undeposited Funds	1,818.00
Total Other Current Assets	2,574.60
Total Current Assets	419,914.34
Fixed Assets	
13000 · Furniture and Equipment	6,395.05
13100 · Website	5,750.00
13500 · Accumulated Depreciation	-11,340.29
Total Fixed Assets	804.76
TOTAL ASSETS	420,719.10
LIABILITIES & NET ASSETS	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	1,213.43
Total Accounts Payable	1,213.43
Other Current Liabilities	
20300 · Accrued Wages	14,698.34
20400 · Deferred Revenue	87,913.58
Total Other Current Liabilities	102,611.92
Total Current Liabilities	102,611.92
Total Liabilities	102,611.92
Net Assets	
39000 · Net Assets without donor restrictions	297,110.97
Net Income	19,782.78
Total Net Assets without donor restrictions	316,893.75
TOTAL LIABILITIES & NET ASSETS	420,719.10

No assurance is provided on this financial statement.

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
Statement of Activities
 For the Quarter and Nine Months Ended September 30, 2020

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Jul - Sep 20	Jan - Sep 20
Ordinary Income/Expense		
Income		
40102 - Tenant Dues	87,913.58	243,976.59
40103 - Developer Dues	0.00	37,929.78
40105 - SACOG Grant	0.00	0.00
Total Income	87,913.58	281,906.37
Gross Profit	87,913.58	281,906.37
Expense		
Administrative Expenses		
Salaries and Wages		
50100 - Salary - Executive Director	21,787.50	62,250.00
50110 - Bonus - Executive Director	0.00	0.00
50120 - Salary - Member Services Mgr	14,509.95	41,457.00
50130 - Bonus - Member Services Mgr	0.00	0.00
Total Salaries and Wages	36,297.45	103,707.00
Payroll Expenses		
50300 - Employee Benefits	4,080.30	15,869.07
50325 - Payroll Fees - Staff Resources	495.72	1,649.58
50350 - Payroll Taxes	2,774.10	8,332.03
50400 - Worker's Compensation Insurance	-437.61	296.84
50425 - 401(K) Match	1,088.85	3,111.00
Total Payroll Expenses	8,001.36	29,258.52
Total Administrative Expenses	44,298.81	132,965.52
Operating Expenses		
51760 - Bad Debts	0.00	19,846.10

No assurance is provided on this financial statement.

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
Statement of Activities
 For the Quarter and Nine Months Ended September 30, 2020

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

Ordinary Income/Expense	Jul - Sep 20	Jan - Sep 20
51000 · Automobile Expense	0.00	0.00
51010 · Business Tax	0.00	26.00
51015 · Depreciation	488.76	1,466.28
51025 · Dues and Subscriptions	500.00	789.00
51050 · Insurance	1,268.00	2,633.00
51700 · Meals and Entertainment	0.00	17.95
51725 · Office Expense	275.33	2,164.08
51730 · Professional Fees		
53401 · Accounting	0.00	2,320.00
53403 · Audit	0.00	0.00
53404 · Computer Administration (IT)	0.00	1,285.52
53405 · Legal	0.00	623.33
43406 · Bank Service and Finance Fees	0.00	3.92
Total 51730 · Professional Fees	0.00	4,232.77
51735 · Rent	2,192.16	6,575.88
51750 · Staff Seminars and Travel	0.00	0.00
52300 · Telephone and Utilities	1,826.99	4,172.60
Total Operating Expenses	6,551.24	41,923.66
Membership Programs & Outreach		
Subsidies		
51200 · Guaranteed Ride Home	0.00	162.84

No assurance is provided on this financial statement.

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
Statement of Activities
 For the Quarter and Nine Months Ended September 30, 2020

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Jul - Sep 20	Jan - Sep 20
Ordinary Income/Expense		
51400 · Vanpool Subsidy	0.00	236.00
51450 · Carpool Subsidy	1,875.00	10,875.00
51475 · RT Pass Subsidy	0.00	0.00
51500 · Transit		
51501 · Amtrak	0.00	300.00
51500 · Transit - Other	75.00	2,100.00
Total 51500 · Transit	75.00	2,400.00
56010 · Bike Subsidy - Purchase	0.00	14,200.00
56015 · Bike Subsidy - Maintenance	2,000.00	6,075.00
56055 · Capital Improvements Program	0.00	23,000.00
56066 · Residential Car Charging Subsidy	0.00	3,500.00
56067 · Walking Subsidy	200.00	1,200.00
56088 · High Efficiency Auto Subsidy	850.00	6,250.00
56075 · Telecommute Subsidy	3,700.00	6,125.00
Total Subsidies	8,700.00	74,033.84
Programs		
56005 · Bike Safety Clinics	0.00	100.00
56008 · Bike Share Program	0.00	0.00
Total Programs	0.00	100.00
Outreach	0.00	100.00

No assurance is provided on this financial statement.

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
Statement of Activities
 For the Quarter and Nine Months Ended September 30, 2020

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

Ordinary Income/Expense	<u>Jul - Sep 20</u>	<u>Jan - Sep 20</u>
51505 · Property Manager Appreciation	0.00	0.00
51595 · Marketing and Promotion Mat.		
52550 · Ice Cream Socials	0.00	0.00
51595 · Marketing and Promotion Mat. - Other	0.00	3,440.46
Total 51595 · Marketing and Promotion Mat.	0.00	3,440.46
51600 · Commuter Club		
51590 · Commuter Club Incentives	125.00	2,203.57
52541 · CC Website Development	0.00	740.00
51600 · Commuter Club - Other	0.00	0.00
Total 51600 · Commuter Club	125.00	2,943.57
51804 · Annual Meeting		
51808 · Annual Member Recognition	0.00	0.00
51804 · Annual Meeting - Other	0.00	3,183.91
Total 51804 · Annual Meeting	0.00	3,183.91
52400 · Sponsorship	0.00	0.00
56002 · Bike Commute Month	0.00	0.00
56003 · Quarterly Educational Lunches	0.00	255.24
56070 · Facebook Contests and Incentive	3,089.18	3,994.18
Total Outreach	3,214.18	13,827.36
Total Membership Programs & Outreach	11,914.18	87,961.20
Total Expense	62,764.23	262,850.38
Net Ordinary Income	25,149.35	19,055.99

No assurance is provided on this financial statement.

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
Statement of Activities
 For the Quarter and Nine Months Ended September 30, 2020

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Jul - Sep 20	Jan - Sep 20
Ordinary Income/Expense	7.12	726.79
Other Income/Expense	7.12	726.79
Other Income	40200 - Interest Income	
Total Other Income	7.12	726.79
Net Other Income	7.12	726.79
Net Income	25,156.47	19,782.78

No assurance is provided on this financial statement.

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
January through September 2020**

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Jul - Sep 20	Budget	Jan - Sep 20	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
40102 - Tenant Dues	87,913.58	87,000.00	243,976.59	261,000.00	348,000.00
40103 - Developer Dues	0.00	9,498.00	37,929.78	28,494.00	38,000.00
40105 - SACOG Grant	0.00	0.00	0.00	0.00	0.00
Total Income	87,913.58	96,498.00	281,906.37	289,494.00	386,000.00
Gross Profit	87,913.58	96,498.00	281,906.37	289,494.00	386,000.00
Expense					
Administrative Expenses					
Salaries and Wages					
50100 - Salary - Executive Director	21,787.50	20,231.19	62,250.00	60,893.57	80,924.76
50110 - Bonus - Executive Director	0.00	0.00	0.00	0.00	4,000.00
50120 - Salary - Member Services Mgr	14,509.95	13,498.47	41,457.00	40,495.41	53,993.93
50130 - Bonus - Member Services Mgr	0.00	0.00	0.00	0.00	2,000.00
Total Salaries and Wages	36,297.45	33,729.66	103,707.00	101,388.98	140,918.69
Payroll Expenses					
50300 - Employee Benefits	4,080.30	3,600.00	15,869.07	10,800.00	14,400.00
50325 - Payroll Fees - Staff Resources	495.72	825.00	1,649.58	2,475.00	3,300.00
50350 - Payroll Taxes	2,774.10	2,578.74	8,332.03	7,736.22	10,315.00
50400 - Worker's Compensation Insurance	-437.61	416.00	296.84	1,247.00	1,703.00
50425 - 401(k) Match	1,088.85	1,011.15	3,111.00	3,033.45	4,044.60
Total Payroll Expenses	8,001.36	8,430.89	29,268.52	25,291.67	33,762.60
Total Administrative Expenses	44,298.81	42,160.55	132,965.52	126,480.65	174,681.29
Operating Expenses					
51760 - Bad Debts	0.00		19,846.10		

No assurance is provided on this financial statement.

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities**
January through September 2020

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

Ordinary Income/Expense	Jul - Sep 20	Budget	Jan - Sep 20	YTD Budget	Annual Budget
51000 · Automobile Expense	0.00	120.00	0.00	360.00	500.00
51010 · Business Tax	0.00	0.00	26.00	110.00	110.00
51015 · Depreciation	488.76	300.00	1,466.28	900.00	1,200.00
51025 · Dues and Subscriptions	500.00	0.00	789.00	1,100.00	1,100.00
51050 · Insurance	1,268.00	0.00	2,633.00	2,500.00	2,500.00
51700 · Meals and Entertainment	0.00	90.00	17.95	270.00	360.00
51725 · Office Expense	275.33	600.00	2,164.08	1,800.00	2,400.00
51730 · Professional Fees					
53401 · Accounting	0.00	1,050.00	2,320.00	3,150.00	4,200.00
53403 · Audit	0.00	0.00	0.00	3,500.00	3,500.00
53404 · Computer Administration (IT)	0.00	300.00	1,285.52	900.00	1,200.00
53405 · Legal	0.00	150.00	623.33	450.00	600.00
43406 · Bank Service and Finance Fees	0.00	0.00	3.92	0.00	0.00
Total 51730 · Professional Fees	0.00	1,500.00	4,232.77	8,000.00	9,500.00
51735 · Rent	2,192.16	2,192.16	6,575.88	6,576.60	8,768.76
51750 · Staff Seminars and Travel	0.00	120.00	0.00	360.00	500.00
52300 · Telephone and Utilities	1,826.99	1,200.00	4,172.60	3,600.00	4,800.00
Total Operating Expenses	6,551.24	6,122.16	41,923.65	25,576.60	31,738.76
Membership Programs & Outreach Subsidies					
51200 · Guaranteed Ride Home	0.00	150.00	162.84	450.00	600.00

No assurance is provided on this financial statement.

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
 SUPPLEMENTAL Statement of Activities
 January through September 2020**

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Ordinary Income/Expense			
	Jul - Sep 20	Budget	Jan - Sep 20	YTD Budget Annual Budget
51400 - Vanpool Subsidy	0.00	330.00	236.00	990.00 1,320.00
51450 - Carpool Subsidy	1,875.00	8,250.00	10,875.00	24,750.00 33,000.00
51475 - RT Pass Subsidy	0.00	0.00	0.00	0.00 0.00
51500 - Transit				
51501 - Amtrak	0.00	750.00	300.00	2,250.00 3,000.00
51500 - Transit - Other	75.00	2,250.00	2,100.00	6,750.00 9,000.00
Total 51500 - Transit	75.00	3,000.00	2,400.00	9,000.00 12,000.00
56010 - Bike Subsidy - Purchase	0.00	0.00	14,200.00	14,400.00 14,400.00
56015 - Bike Subsidy - Maintenance	2,000.00	3,600.00	6,075.00	10,800.00 14,400.00
56055 - Capital Improvements Program	0.00	5,748.00	23,000.00	17,244.00 23,000.00
56066 - Residential Car Charging Subsidy	0.00	3,000.00	3,500.00	9,000.00 10,000.00
56067 - Walking Subsidy	200.00	0.00	1,200.00	2,000.00 2,000.00
56068 - High Efficiency Auto Subsidy	850.00	3,750.00	6,260.00	11,250.00 15,000.00
56075 - Telecommute Subsidy	3,700.00		6,125.00	
Total Subsidies Programs	8,700.00	27,828.00	74,033.84	99,884.00 125,720.00
56005 - Bike Safety Clinics	0.00	200.00	100.00	600.00 600.00
56008 - Bike Share Program	0.00	0.00	0.00	3,180.00 3,180.00
Total Programs Outreach	0.00	200.00	100.00	3,780.00 3,780.00

No assurance is provided on this financial statement.

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
SUPPLEMENTAL Statement of Activities
January through September 2020**

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

Ordinary Income/Expense	Jul - Sep 20	Budget	Jan - Sep 20	YTD Budget	Annual Budget
51505 - Property Manager Appreciation	0.00	0.00	0.00	0.00	700.00
51595 - Marketing and Promotion Mat.					
52550 - Ice Cream Socials	0.00	970.00	0.00	1,940.00	1,940.00
51595 - Marketing and Promotion Mat. - Other	0.00	405.00	3,440.46	7,215.00	9,620.00
Total 51595 - Marketing and Promotion Mat.	0.00	1,375.00	3,440.46	9,155.00	11,560.00
51600 - Commuter Club					
51590 - Commuter Club Incentives	125.00	375.00	2,203.57	1,125.00	1,500.00
52541 - CC Website Development	0.00	999.00	740.00	2,997.00	4,000.00
51600 - Commuter Club - Other	0.00	0.00	0.00	0.00	0.00
Total 51600 - Commuter Club	125.00	1,374.00	2,943.57	4,122.00	5,500.00
51804 - Annual Meeting					
51808 - Annual Member Recognition	0.00	0.00	0.00	0.00	1,800.00
51804 - Annual Meeting - Other	0.00	0.00	3,183.91	4,400.00	4,400.00
Total 51804 - Annual Meeting	0.00	0.00	3,183.91	4,400.00	6,200.00
52400 - Sponsorship	0.00	1,000.00	0.00	1,435.00	1,435.00
56002 - Bike Commute Month	0.00	0.00	0.00	2,000.00	2,000.00
56003 - Quarterly Educational Lunches	0.00	300.00	255.24	900.00	1,200.00
56070 - Facebook Contests and Incentive	3,089.18	480.00	3,994.18	1,890.00	2,370.00
Total Outreach	3,214.18	4,529.00	13,827.36	23,902.00	30,965.00
Total Membership Programs & Outreach	11,914.18	32,557.00	87,961.20	127,566.00	160,465.00
Total Expense	62,764.23	80,839.71	262,850.38	279,623.25	366,885.05
Net Ordinary Income	25,149.35	15,658.29	19,056.99	9,870.75	19,114.95

No assurance is provided on this financial statement.

**SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
 SUPPLEMENTAL Statement of Activities**
 January through September 2020

Substantially All Disclosures and Statement of Functional Expenses Required by GAAP Omitted

	Jul - Sep 20	Budget	Jan - Sep 20	YTD Budget	Annual Budget
Ordinary Income/Expense					
Other Income/Expense					
Other Income	7.12	360.00	726.79	1,080.00	1,440.00
40200 - Interest Income	7.12	360.00	726.79	1,080.00	1,440.00
Total Other Income	7.12	360.00	726.79	1,080.00	1,440.00
Net Other Income	7.12	360.00	726.79	1,080.00	1,440.00
Net Income	25,156.47	16,018.29	19,782.78	10,950.75	20,554.95

No assurance is provided on this financial statement.

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
 Quarterly Investment Policy Report
 As of September 30, 2020

Business Banking Account	Total	Investment Type	Investment Return (APR)	Maturity Date
Cash in River City Checking	\$ 70,179.62	Cash/Cash Eqv	0.0%	NA
Business Banking Account SubTotal	\$ 70,179.62			
Business Checking Account	Total	Investment Type	Investment Return (APR)	Maturity Date
Cash in PayPal	\$ 6,851.88	Cash/Cash Eqv	0.0%	NA
Business Checking Account SubTotal	\$ 6,851.88			
Operating Reserve Account	Total	Investment Type	Investment Return (APR)	Maturity Date
River City Bank Liquid CD	\$ 258,550.14	Cash/Cash Eqv	0.31%	Monthly
Operating Reserve Account SubTotal	\$ 258,550.14			
Capital Investment Account	Total	Investment Type	Investment Return (APR)	Maturity Date
Change in Investment Value	\$ -			
Capital Investment Account Subtotal	\$ -			
Grand Total	\$ 335,581.64			

Average Monthly Revenue Estimate \$ -
 Average Monthly Expense Estimate \$ 30,000.00

Account	Total (\$)	Cash Flow Guidelines			
		Months Available	Minimum	Target	Maximum
Business Banking Account	\$ 70,180	2.3	2	3	4
Business Checking Account	\$ 6,852	0.2			
Operating Reserve Account	\$ 258,550	8.6	4	9	12
Capital Investment Account	\$ -	0.0	0	3	6
Total	\$ 335,582				

Account	Total (\$)	Asset Allocation Guidelines			
		Percentage	Minimum	Target	Maximum
Cash/Cash Equivalent	\$ 335,582	100%	50%	75%	100%
Fixed Income	\$ -	0%	0%	25%	40%
Equity	\$ -	0%	0%	0%	10%
Total	\$ 335,582				

SO. NATOMAS TRANSPORTATION MANAGEMENT ASSN.
A/R Aging Summary
 As of September 30, 2020

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
Accounting Principals, Inc.	0.00	0.00	0.00	0.00	1,218.60	1,218.60
Anixter	0.00	0.00	0.00	0.00	1,350.00	1,350.00
CA Health & Wellness	0.00	0.00	0.00	0.00	848.70	848.70
CalHEERS	0.00	0.00	0.00	0.00	0.00	0.00
California Human Development	0.00	0.00	0.00	0.00	4,275.60	4,275.60
Californians For Quality Early Learning	0.00	0.00	0.00	0.00	2,325.00	2,325.00
Carlson, Barbee & Gibson (CB & G)	0.00	0.00	0.00	0.00	225.00	225.00
Carol Nygard & Associates	0.00	0.00	0.00	0.00	212.10	212.10
CH Robinson	0.00	0.00	0.00	0.00	450.00	450.00
CHELSEA, Inc.	0.00	0.00	0.00	0.00	450.00	450.00
City of Sacramento	0.00	0.00	0.00	0.00	0.00	0.00
Coconut Funding	0.00	0.00	0.00	0.00	996.60	996.60
Comcast	0.00	0.00	0.00	0.00	9,699.20	9,699.20
Dan Lafontaine	0.00	0.00	0.00	0.00	0.00	0.00
Dept. of Food & Agriculture, State of CA	0.00	0.00	0.00	0.00	0.28	0.28
EC Telecom	0.00	0.00	0.00	0.00	450.00	450.00
EKI Environment & Water, Inc.	0.00	0.00	0.00	0.00	900.00	900.00
Farmer's Rice Cooperative	0.00	0.00	0.00	0.00	2,250.00	2,250.00
HDR	0.00	0.00	0.00	0.00	-426.45	-426.45
Integra	0.00	0.00	0.00	0.00	2,476.50	2,476.50
Johanson & Associates	0.00	0.00	0.00	0.00	450.00	450.00
Konica Minolta Business Solutions	0.00	0.00	0.00	0.00	450.00	450.00
Law Office of Crystal Cunningham	0.00	0.00	0.00	0.00	450.00	450.00
LicenseLogix	0.00	0.00	0.00	0.00	900.00	900.00
Melissa Aliotti	0.00	0.00	0.00	0.00	450.00	450.00
Mott MacDonald	0.00	0.00	0.00	0.00	1,470.00	1,470.00
NetBrain Technologies, Inc.	0.00	0.00	0.00	0.00	450.00	450.00
New Horizons Computer	0.00	0.00	0.00	0.00	5,898.02	5,898.02
Office of Systems Integration (OSI)	0.00	0.00	0.00	0.00	3,874.80	3,874.80
Passport Health Communications	0.00	0.00	0.00	0.00	0.00	0.00
Quorum Technologies	0.00	0.00	0.00	0.00	1,350.00	1,350.00
Ratto Law Firm	0.00	0.00	0.00	0.00	-87.50	-87.50
River Plaza Owners Association	0.00	0.00	0.00	0.00	18,084.60	18,084.60
Sac Region Comm To End Homelessness	0.00	0.00	0.00	0.00	2,325.00	2,325.00
Sacramento Area Council Govts	0.00	0.00	0.00	0.00	0.00	0.00
Sacramento Metropolitan Air Quality	0.00	0.00	0.00	0.00	-500.00	-500.00
Silva, William A. (Ameriprise)	0.00	0.00	0.00	0.00	450.00	450.00
SMAQMD	0.00	0.00	0.00	0.00	5,000.00	5,000.00
Sutter 2480 NP Drive	0.00	0.00	0.00	0.00	5,400.00	5,400.00
Sutter 2750	0.00	0.00	0.00	0.00	281.85	281.85
Sutter 2750, Suite 150	0.00	0.00	0.00	0.00	281.85	281.85
T-Mobile	0.00	0.00	0.00	0.00	2,795.55	2,795.55
Target Excellence	0.00	0.00	0.00	0.00	900.00	900.00
Thanh T. Foxx, Inc.	0.00	0.00	0.00	0.00	0.00	0.00
XEROX	0.00	0.00	0.00	0.00	2,001.60	2,001.60
Zennify	0.00	0.00	0.00	0.00	1,381.20	1,381.20
TOTAL	0.00	0.00	0.00	0.00	81,758.10	81,758.10

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	Type	Date	Num	Name	Terms	Due Date	Aging	Open Balance
Current								
Total Current								
1 - 30								
Total 1 - 30								
31 - 60								
Total 31 - 60								
61 - 90								
Total 61 - 90								
> 90								
	Invoice	01/01/2010	105	Johanson & Associates	Due Upon Receipt	01/01/2010	3,925	350.00
	General Journ	03/31/2015	PB0315-05	American Funds-c				940.16
	General Journ	04/01/2015	PB0415-01	American Funds-c				-940.16
	Invoice	05/06/2015	900	Californians For Quality Early Learning	Due Upon Receipt	05/06/2015	1,974	175.00
	Invoice	05/06/2015	901	Sac Region Comm To End Homelessness	Due Upon Receipt	05/06/2015	1,974	175.00
	Invoice	01/01/2016	941	California Human Development	Due Upon Receipt	01/01/2016	1,734	610.80
	Invoice	01/01/2016	962	Comcast	Due Upon Receipt	01/01/2016	1,734	1,385.60
	Invoice	01/01/2016	966	Californians For Quality Early Learning	Due Upon Receipt	01/01/2016	1,734	350.00
	Invoice	01/01/2016	1032	New Horizons Computer	Due Upon Receipt	01/01/2016	1,734	592.97
	Invoice	01/01/2016	1068	Sac Region Comm To End Homelessness	Due Upon Receipt	01/01/2016	1,734	350.00
	Invoice	01/01/2016	1080	Thanh T. Foxx, Inc.	Due Upon Receipt	01/01/2016	1,734	350.00
	Credit Memo	07/13/2016	1114	Ratto Law Firm		07/13/2016	1,540	-87.50
	Payment	10/14/2016	1102251490	Sacramento Area Council Govts				-14,460.87
	Invoice	01/02/2017	1153	California Human Development	Due Upon Receipt	01/02/2017	1,367	916.20
	Invoice	01/02/2017	1156	Californians For Quality Early Learning	Due Upon Receipt	01/02/2017	1,367	450.00
	Invoice	01/02/2017	1173	Comcast	Due Upon Receipt	01/02/2017	1,367	2,078.40
	Invoice	01/02/2017	1271	Sac Region Comm To End Homelessness	Due Upon Receipt	01/02/2017	1,367	450.00
	Payment	01/27/2017	1079050	Passport Health Communications				-2,054.70
	Payment	02/28/2017	1102324419	Sacramento Area Council Govts				-14,874.00
	General Journ	03/31/2017	PB062016-2	Passport Health Communications				2,054.70
	Invoice	07/19/2017	1312	Depl. of Food & Agriculture, State of CA	Due Upon Receipt	07/19/2017	1,169	0.28
	General Journ	12/31/2017	PB0316-15	Sacramento Area Council Govts				9,334.87
	General Journ	12/31/2017	PB062016-13	Sacramento Area Council Govts				16,816.00
	Invoice	01/02/2018	1329	Anixter	Due Upon Receipt	01/02/2018	1,002	450.00
	Invoice	01/02/2018	1358	Californians For Quality Early Learning	Due Upon Receipt	01/02/2018	1,002	450.00
	Invoice	01/02/2018	1376	Comcast	Due Upon Receipt	01/02/2018	1,002	2,078.40
	Invoice	01/02/2018	1448	New Horizons Computer	Due Upon Receipt	01/02/2018	1,002	1,768.35
	Invoice	01/02/2018	1451	Office of Systems Integration (OSI)	Due Upon Receipt	01/02/2018	1,002	790.20
	Invoice	01/02/2018	1466	Quorum Technologies	Due Upon Receipt	01/02/2018	1,002	450.00
	Invoice	01/02/2018	1473	Sac Region Comm To End Homelessness	Due Upon Receipt	01/02/2018	1,002	450.00
	Invoice	01/02/2018	1488	Sutter 2750, Suite 150	Due Upon Receipt	01/02/2018	1,002	281.85
	Invoice	01/05/2018	1975	California Human Development	Due Upon Receipt	01/05/2018	999	916.20
	Payment	01/24/2018		CalHEERS				-6,923.85
	Invoice	03/31/2018	1513	CalHEERS	Due Upon Receipt	03/31/2018	914	6,923.85
	Credit Memo	03/31/2018	1522	Johanson & Associates		03/31/2018	914	-350.00
	General Journ	07/31/2018	PB062016-14	Thanh T. Foxx, Inc.				-350.00
	Payment	08/07/2018	1103019409	Sacramento Metropolitan Air Quality				-500.00
	Payment	11/02/2018	003530244	Dan Lafontaine				-919.45
	General Journ	11/02/2018	PB062016-13	Dan Lafontaine				919.45
	Invoice	01/02/2019	1532	Accounting Principals, Inc.	Due Upon Receipt	01/02/2019	637	609.30
	Invoice	01/02/2019	1541	Anixter	Due Upon Receipt	01/02/2019	637	450.00
	Invoice	01/02/2019	1573	Californians For Quality Early Learning	Due Upon Receipt	01/02/2019	637	450.00
	Invoice	01/02/2019	1582	CH Robinson	Due Upon Receipt	01/02/2019	637	450.00
	Invoice	01/02/2019	1588	City of Sacramento	Due Upon Receipt	01/02/2019	637	5,000.00
	Invoice	01/02/2019	1589	Comcast	Due Upon Receipt	01/02/2019	637	2,078.40
	Invoice	01/02/2019	1602	EKI Environment & Water, Inc.	Due Upon Receipt	01/02/2019	637	450.00
	Invoice	01/02/2019	1606	Farmer's Rice Cooperative	Due Upon Receipt	01/02/2019	637	2,250.00
	Invoice	01/02/2019	1649	LicenseLogix	Due Upon Receipt	01/02/2019	637	450.00
	Invoice	01/02/2019	1662	Mott MacDonald	Due Upon Receipt	01/02/2019	637	735.00
	Invoice	01/02/2019	1668	Office of Systems Integration (OSI)	Due Upon Receipt	01/02/2019	637	790.20
	Invoice	01/02/2019	1684	Quorum Technologies	Due Upon Receipt	01/02/2019	637	450.00
	Invoice	01/02/2019	1694	Sac Region Comm To End Homelessness	Due Upon Receipt	01/02/2019	637	450.00
	Invoice	01/02/2019	1713	Target Excellence	Due Upon Receipt	01/02/2019	637	450.00
	Invoice	01/02/2019	1728	XEROX	Due Upon Receipt	01/02/2019	637	1,000.80
	Payment	01/02/2019	3488	Carol Nygard & Associates				-237.90
	Invoice	01/02/2019	1749	New Horizons Computer	Due Upon Receipt	01/02/2019	637	1,768.35
	Invoice	01/04/2019	1735	California Human Development	Due Upon Receipt	01/04/2019	635	916.20

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Invoice	01/08/2019	1733	Integra	Due Upon Receipt	01/08/2019	631	990.60
Payment	03/27/2019	183587	HDR				-426.45
Invoice	05/15/2019	1736	Carlson, Barbee & Gibson (CB & G)	Due Upon Receipt	05/15/2019	504	225.00
Invoice	05/16/2019	1742	Sacramento Area Council Govts	Due Upon Receipt	05/16/2019	503	5,000.00
Invoice	05/16/2019	1743	Sacramento Area Council Govts	Due Upon Receipt	05/16/2019	503	5,000.00
Invoice	05/16/2019	1744	Sacramento Area Council Govts	Due Upon Receipt	05/16/2019	503	5,000.00
Invoice	08/15/2019	1747	Sacramento Area Council Govts	Due Upon Receipt	08/15/2019	412	5,000.00
Invoice	09/24/2019	1748	Sutter 2480 NP Drive	Due Upon Receipt	09/24/2019	372	5,400.00
General Journ	09/30/2019	PB062016-28	SMAQMD				5,000.00
General Journ	09/30/2019	PB062016-29	City of Sacramento				-5,000.00
General Journ	10/31/2019	PB062016-35	Sacramento Area Council Govts				-16,816.00
Invoice	01/01/2020	1961	Zennify	Due Upon Receipt	01/01/2020	273	1,381.20
Invoice	01/02/2020	1751	Accounting Principals, Inc.	Due Upon Receipt	01/02/2020	272	609.30
Invoice	01/02/2020	1760	Anixter	Due Upon Receipt	01/02/2020	272	450.00
Invoice	01/02/2020	1778	CA Health & Wellness	Due Upon Receipt	01/02/2020	272	848.70
Invoice	01/02/2020	1793	California Human Development	Due Upon Receipt	01/02/2020	272	916.20
Invoice	01/02/2020	1796	Californians For Quality Early Learning	Due Upon Receipt	01/02/2020	272	450.00
Invoice	01/02/2020	1800	Carol Nygard & Associates	Due Upon Receipt	01/02/2020	272	450.00
Invoice	01/02/2020	1807	CHELSEA, Inc.	Due Upon Receipt	01/02/2020	272	450.00
Invoice	01/02/2020	1813	Coconut Funding	Due Upon Receipt	01/02/2020	272	996.60
Invoice	01/02/2020	1814	Comcast	Due Upon Receipt	01/02/2020	272	2,078.40
Invoice	01/02/2020	1825	EC Telecom	Due Upon Receipt	01/02/2020	272	450.00
Invoice	01/02/2020	1827	EKI Environment & Water, Inc.	Due Upon Receipt	01/02/2020	272	450.00
Invoice	01/02/2020	1857	Integra	Due Upon Receipt	01/02/2020	272	1,485.90
Invoice	01/02/2020	1863	Johanson & Associates	Due Upon Receipt	01/02/2020	272	450.00
Invoice	01/02/2020	1871	Konica Minolta Business Solutions	Due Upon Receipt	01/02/2020	272	450.00
Invoice	01/02/2020	1875	Law Office of Crystal Cunningham	Due Upon Receipt	01/02/2020	272	450.00
Invoice	01/02/2020	1878	LicenseLogix	Due Upon Receipt	01/02/2020	272	450.00
Invoice	01/02/2020	1887	Melissa Allotti	Due Upon Receipt	01/02/2020	272	450.00
Invoice	01/02/2020	1893	Mott MacDonald	Due Upon Receipt	01/02/2020	272	735.00
Invoice	01/02/2020	1896	NetBrain Technologies, Inc.	Due Upon Receipt	01/02/2020	272	450.00
Invoice	01/02/2020	1897	New Horizons Computer	Due Upon Receipt	01/02/2020	272	1,768.35
Invoice	01/02/2020	1900	Office of Systems Integration (OSI)	Due Upon Receipt	01/02/2020	272	2,294.40
Invoice	01/02/2020	1913	Quorum Technologies	Due Upon Receipt	01/02/2020	272	450.00
Invoice	01/02/2020	1917	River Plaza Owners Association	Due Upon Receipt	01/02/2020	272	18,084.60
Invoice	01/02/2020	1920	Sac Region Comm To End Homelessness	Due Upon Receipt	01/02/2020	272	450.00
Invoice	01/02/2020	1926	Silva, William A. (Ameriprise)	Due Upon Receipt	01/02/2020	272	450.00
Invoice	01/02/2020	1939	Sutter 2750	Due Upon Receipt	01/02/2020	272	281.85
Invoice	01/02/2020	1941	T-Mobile	Due Upon Receipt	01/02/2020	272	2,795.55
Invoice	01/02/2020	1942	Target Excellence	Due Upon Receipt	01/02/2020	272	450.00
Invoice	01/02/2020	1958	XEROX	Due Upon Receipt	01/02/2020	272	1,000.80
							81,758.10
							81,758.10

Total > 90
TOTAL